

CANADIAN RESEARCH KNOWLEDGE NETWORK
RÉSEAU CANADIEN DE DOCUMENTATION DE RECHERCHE

Town Hall Meeting - Committee Briefings
Toronto, April 23, 2004

Negotiations Resource Team

Terms of Reference:

From 2000 – 2004, the CNSLP Negotiations Resource Team has been responsible for:

- formulating electronic resource product specifications and developing Requests for Proposal (RFPs);
- providing functional direction to the lead license negotiator(s);
- recommending product licenses and contract terms to the CNSLP Steering Committee;
- recommending to the Steering Committee the establishment of specialized task groups to address policy and procedural issues proceeding from license implementation, as required.

Members:

- Faye Abrams, Projects Officer, Ontario Council of University Libraries (OCUL)
- Gwen Bird, Head, Collections Management, WAC Bennett Library, Simon Fraser University (COPPUL) (2002-)
- Gérald Boudreau, Directeur, HEC Montreal (CREPUQ) (2000-2003)
- Cheryl Cohen (CISTI) (2000-2002)
- Deb deBruijn, CNSLP Executive Director
- Hazel Fry, Executive Director, COPPUL (2000-2001)
- Louis Houle, Head Schulich Library of Science and Engineering, McGill University (CREPUQ) (2003-)
- Ron C. MacDonald, Chief Executive Officer, Interuniversity Services Inc. (Financial/business advisor)
- Cameron Macdonald, Director of Publisher Relations, Canada Institute for Scientific and Technical Information (CISTI) (2003-)
- Carole Moore (Chair), Chief Librarian, University of Toronto (Steering Committee)
- Brian Owen, Library Systems Manager, University of British Columbia (Technical/systems advisor)
- Ingrid Parent, Director General, Acquisitions and Bibliographic Services Branch, Library and Archives Canada
- Sandy Slade, Executive Director, COPPUL (2001-2002)
- John Teskey, Director of Libraries, University of New Brunswick (CAUL)

Activities & Accomplishments:

2000:

- Developed CNSLP Principles for Licensing Electronic Resources
- Developed model license agreement
- Developed national RFP and procurement process, and undertook evaluation and negotiations process for publisher contracts totalling \$47 M

2001:

- Released stakeholder and public accountability report, “CNSLP License Procurement, 2000-2001: Objectives, Process and Outcomes,” March 30, 2001
- Assisted with implementation of licensed access: fact sheets, cnslp-ig listserv development

2002:

- Negotiated expanded content for all members with ACS Journal Archives
- Developed a library self-funded pricing model for national Elsevier ScienceDirect license, and secured a national agreement with 61 participant libraries

2003:

- Assisted with development of potential content sources for RKN proposal to CFI, May 2003
- Developed and sponsored two user group sessions for ScienceDirect participant libraries: Montreal, April 2003 and Vancouver, September 2003
- Developed license renewal framework and negotiated renewal licenses, 2004-2006
- Released stakeholder accountability report, “CNSLP Vendor License Renewal Negotiations for 2004-2006,” December 15, 2003
- Identified and negotiated final expenditure from CFI grant allocation – 9-year additional backfiles of ISI Web of Science